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Visualization Goal:



Gross Profit Analysis

Month	2014	2015	2016	2017	2018	Total
Jan	\$724,732.18	\$534,539.08	\$542,177.12	\$575,247.79	\$613,678.19	\$2,990,374.36
Feb	\$590,693.98	\$502,111.76	\$493,460.68	\$505,749.82	\$550,674.16	\$2,642,690.40
Mar	\$652,537.81	\$544,184.63	\$538,705.17	\$573,695.84	\$607,269.89	\$2,916,393.34
Apr	\$678,047.01	\$526,098.43	\$507,303.78	\$558,831.14	\$606,416.00	\$2,876,696.36
May	\$671,163.40	\$521,216.64	\$553,747.92	\$565,317.46	\$631,622.58	\$2,943,068.00
Jun	\$655,623.34	\$527,654.47	\$499,239.64	\$545,397.75	\$614,009.36	\$2,841,924.56
Jul	\$684,548.98	\$546,095.15	\$528,144.65	\$586,116.00	\$629,098.79	\$2,974,003.57
Aug	\$656,106.31	\$511,125.82	\$526,884.58	\$555,325.66	\$624,649.87	\$2,874,092.24
Sep	\$698,504.47	\$488,933.41	\$525,356.41	\$542,571.87	\$622,876.77	\$2,878,242.93
Oct	\$674,156.01	\$529,363.96	\$554,966.16	\$562,777.86	\$641,112.21	\$2,962,376.20
Nov	\$1,340,626.17	\$1,189,979.17	\$1,269,558.95	\$1,459,727.63	\$1,808,158.97	\$7,068,050.89
Dec	\$2,622,792.91	\$1,967,676.57	\$1,939,458.93	\$1,902,277.53	\$1,873,928.68	\$10,306,134.62
Total	\$10,649,532,57	\$8,388,979.09	\$8,479,003,99	\$8,933,036,35	\$9,823,495,47	\$46.274.047.47



Power BI Desktop

- 1) Free Data Analysis / Business Intelligence Program from Microsoft that works similarly to Excel Power Pivot
- 2) If you know Excel Power Pivot, the learning curve is easy.
- 3) Not need to have Excel or Power Pivot and when you create a new file it has the extension "pbix".
- 4) Importing tables is just like Power Query
- 5) Creating Relationships is similar to Power Pivot
- 6) DAX Formulas are the same as Power Pivot.
- 7) Power BI Desktop is a great tool for visualizing data.

Download Power BI Desktop for FREE – Don't need to buy Excel Power Pivot. <u>https://powerbi.microsoft.com/en-us/desktop/?gated=0&number=1</u>

Steps to Data Modeling with Power BI Desktop:

- 1) Import Data into Power BI Desktop.
- 2) Create Relationships between Dimension & Fact Tables.
- 3) Create DAX formulas: Calculated Columns & Measures.
- 4) Hide Tables and Fields that are not used in Reports and Visualizations.
- 5) Create Reports and Visualizations.
- 6) Refresh Data Model when source data changes.
- 7) Edit Data Model as necessary.

Data Model Step 1: Import Data into Power BI Desktop

- 1) Download Power BI Desktop
- 2) Open Power BI Desktop
- 3) Save As and name your file. We called our file "Video22-Busn218-Start.pbix"

4) In the Power BI Desktop Home Ribbon Tab, in the External Data group, click on the Get Data drop-down, then click on More.	5) Then click on Folder. Then click on Connect.
Home Modeling Home Modeling Modeling Edit Copy Format Painter Clipboard Cit SQL Server SQL Server	Get Data Search All All

- 6) After you click on Content, just as we did with Power Query, point the Get Data feature to the folder name "Video23-Import5ExcelFiles". Inside there are the same five Excel files we used in the last video.
- 7) The Query Editor looks almost exactly the same as Power Query:

Tione Transie	Add C	View							
Liose & New Recent Source * Sources *	Enter Refr Data Previ	Properties Advanced Editor esh ew *	Choose Remove Columns Columns *	Keep Remove Er Rows * Rows *	rors ▼ Z↓ CIIn Split Column	Group By $\frac{1}{2}$ Replace Values	Sign Merge Queries Sign Append Queries ↓↓ Combine Binaries		
Close New Query	1	Query	Manage Columns	Reduce Rows	Sort	Transform	Combine		
1 Query	< III→ Conte	ent 🛃 Name	Extension	▼ Date accessed ▼	Date modified	Date created Attributes	₩ Folder Path	Query Settings	:
	1 Binar	Y FlyingBoom-20	14.xisx .xisx	6/19/2016 10:52:43 AM	6/19/2016 8:40:40 AM	6/19/2016 10:52:43 AM Record	C:\Users\mgirvin\Desktop\Video22-ImportExcelFiles\Start\		
fTransactions	2 Binar	FlyingBoom-20	15.xlsx .xlsx	6/19/2016 10:52:43 AM	6/19/2016 8:43:04 AM	6/19/2016 10:52:43 AM Record	C:\Users\mgirvin\Desktop\Video22-ImportExcelFiles\Start\	▲ PROPERTIES	
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	4 Binar	FlyingBoom-20	17.xlsx .xlsx	6/23/2016 11:21:06 AM	6/19/2016 8:46:46 AM	6/23/2016 11:21:06 AM Record	C:\Users\mgirvin\Desktop\Video22-ImportExcelFiles\Start\	fTransactions	
	5 Binar	FlyingBoom-20	18.xlsx .xlsx	6/23/2016 11:21:06 AM	6/19/2016 8:48:34 AM	6/23/2016 11:21:06 AM Record	C:\Users\mgirvin\Desktop\Video22-ImportExcelFiles\Start\	All Properties	
								▲ APPLIED STEPS	
								Source	

- 8) Complete the steps to get the 5 Excel files into a single Proper Data Set (Same steps as last video). When you are done with Query, Click the Close and Apply Button.
- 9) When the query loads the window looks like this:



10) To import Excel tables (dProduct, dCalendar, dCountry), go to Power BI Desktop Home Ribbon Tab, in the External Data group, click on the Get Data drop-down, then click on Excel. Navigate to the file "Busn218-Video23.xlsm". In the Navigator window, check the checkboxes for the three dimension tables. Then click the Load button.



Data Model Step 2: Create Relationships between Dimension & Fact Tables

1) After you import Excel Tables, click on the relationship button to see that two relationships were automatically detected and created.



2) For the relationship between the two Date Columns, drag Date to Date:



3) Click to see the dCalendar Table.



Data Model Step 3: Create DAX formulas: Calculated Columns & Measures

1) From the Modeling Tab, click the New Column button and create Month Number, Month and Year Calculated Columns (same as last video). Remember to Sort Month Field by Month Number.



- 2) Go to the fTransaction table. Make sure it is selected.
- 3) From the Modeling Tab, click New Measure and then create Measures for Total Revenue, Total COGS and Total Gross Profit (same as last video). The assignment operator is an equal sign for both the Calculated Columns and Measures.

4) Total Revenue formula:

- E -		Home	Modelin	g						
Mar Relatio Relatio	nage nships	New Measur	New e Column	New Table	Sort By Column ~	Data Type: * Format: Currence \$ * % • .d Formatti	y General + Batto Cate Muto Cate Default Si	le: fTransactions gory: Uncategori ummarization: Do Propertie	▼ ized = > Not Summarize s	*
ա	×	~	Total Rev	venue =	SUMX (fTr	ransactions,ROU	ND(RELATED(dProduct	[Retail Price])*(1-fTransa	ctions[Revenue Discount])*fTransactions[Units],2)
	Date			Proc	juct F	Revenue Discount	Net Cost Equivalent	County Code	Units	
	5	Saturday, N	1arch 15, 20	14 Fun	Fly	(0.80	5 USA	2	

5) Total COGS formula:



6) Gross Profit formula:

Manage Relationshi	Home New ps Measur ps (Nodeling New New Column Table	Sort By Column + Sort	Data Type: * Format: \$ English (Un \$ * % ;	ited States) + Da De	me Table: fTransa ta Category: Unca fault Summarizati Pro	i ctions + ategorized + ion: Do Not Sum operties
ы	< 🗸	Gross Profit	= [Total Re	venue]-[Total COGS	1		
Date	2	Pi	roduct R	evenue Discount Ne	t Cost Equivalent	County Code	Units

7) The Table now looks like this:

4 🎹 f	Transactions
	Date
	Product
	Revenue Discount
	Net Cost Equivalent
	County Code
	Units
	Total Revenue
	Total COGS
	Gross Profit

Step 4: Hide Tables and Fields that are not used in Reports and Visualizations



Step 6: Create Reports and Visualizations

1) Click on Report View.





Tota	2018	2017	2016	2015	2014	Month
\$16,270,004.52	\$3,457,254.87	\$3,105,701.47	\$2,946,949.85	\$2,940,163.85	\$3,819,934.48	Jan
\$14,733,726.61	\$3,077,759.31	\$2,823,563.35	\$2,727,644.32	\$2,642,332.13	\$3,462,427.50	Feb
\$16,201,922.03	\$3,398,848.24	\$3,139,866.31	\$2,914,122.05	\$2,936,235.71	\$3,812,849.72	Mar
\$15,762,564.91	\$3,304,950.38	\$3,037,409.14	\$2,839,063.00	\$2,880,375.79	\$3,700,766.60	Apr
\$16,241,485.68	\$3,395,053.73	\$3,081,124,31	\$2,979,399.46	\$2,915,313.61	\$3,870,594.57	May
\$15,644,627.52	\$3,255,337.88	\$3,001,765.92	\$2,834,135.23	\$2,850,490.89	\$3,702,897.60	Jun
\$16,248,924.60	\$3,377,164.18	\$3,078,284.69	\$2,956,157.04	\$2,930,938.14	\$3,906,380.55	Jul
\$16,194,832.23	\$3,400,877.05	\$3,088,589.69	\$2,958,017.16	\$2,901,416.56	\$3,845,931.77	Aug
\$15,775,405.55	\$3,331,085.84	\$3,007,166.01	\$2,871,190.52	\$2,805,607.99	\$3,760,355.19	Sep
\$16,237,099.07	\$3,449,790.89	\$3,124,030.41	\$2,965,419.68	\$2,923,778.29	\$3,774,079.80	Oct
\$39,016,777.48	\$9,848,292.19	\$7,981,931.47	\$6,879,830.89	\$6,580,164.93	\$7,726,558.00	Nov
\$56,839,311.89	\$10,216,640.10	\$10,393,263.01	\$10,533,006.06	\$10,696,836.32	\$14,999,566.40	Dec
\$255,166,682.09	\$53,513,054.66	\$48,862,695.78	\$46,404,935.26	\$46,003,654.21	\$60,382,342.18	Total



11) Finished Visualization:



12) Click an element (like United States):



Gross Profit Analysis

Month	2014	2015	2016	2017	2018	Total
Jan	\$3,819,934.48	\$2,940,163.85	\$2,946,949.85	\$3,105,701.47	\$3,457,254.87	\$16,270,004.52
Feb	\$3,462,427.50	\$2,642,332.13	\$2,727,644.32	\$2,823,563.35	\$3,077,759.31	\$14,733,726.61
Mar	\$3,812,849.72	\$2,936,235.71	\$2,914,122.05	\$3,139,866.31	\$3,398,848.24	\$16,201,922.03
Apr	\$3,700,766.60	\$2,880,375.79	\$2,839,063.00	\$3,037,409.14	\$3,304,950.38	\$15,762,564.91
May	\$3,870,594.57	\$2,915,313.61	\$2,979,399.46	\$3,081,124.31	\$3,395,053.73	\$16,241,485.68
Jun	\$3,702,897.60	\$2,850,490.89	\$2,834,135.23	\$3,001,765.92	\$3,255,337.88	\$15,644,627.52
Jul	\$3,906,380.55	\$2,930,938.14	\$2,956,157.04	\$3,078,284.69	\$3,377,164.18	\$16,248,924.60
Aug	\$3,845,931.77	\$2,901,416.56	\$2,958,017.16	\$3,088,589.69	\$3,400,877.05	\$16,194,832.23
Sep	\$3,760,355.19	\$2,805,607.99	\$2,871,190.52	\$3,007,166.01	\$3,331,085.84	\$15,775,405.55
Oct	\$3,774,079.80	\$2,923,778.29	\$2,965,419.68	\$3,124,030.41	\$3,449,790.89	\$16,237,099.07
Nov	\$7,726,558.00	\$6,580,164.93	\$6,879,830.89	\$7,981,931.47	\$9,848,292.19	\$39,016,777.48
Dec	\$14,999,566.40	\$10,696,836.32	\$10,533,006.06	\$10,393,263.01	\$10,216,640.10	\$56,839,311.89
Total	\$60,382,342.18	\$46,003,654.21	\$46,404,935.26	\$48,862,695.78	\$53,513,054.66	\$255,166,682.09



Gross Profit Analysis

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Nov	\$1,340,626.17	\$1,189,979.17	\$1,269,558.95	\$1,459,727.63	\$1,808,158.97	\$7,068,050.89
Dec	\$2,622,792.91	\$1,967,676.57	\$1,939,458.93	\$1,902,277.53	\$1,873,928.68	\$10,306,134.62
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